



# COMPANY PROFILE



## INTRODUCTION

The inception of Hoare Laboratory Engineering, as we are known today, was based on meeting a very simple need. In the early part of last century, there was a growing demand for laboratories to be built, and for people to specialise in their construction. Hoare, through its background, was ideally placed to serve this need and was one of the first to respond to this challenge.

Today, the demand for high quality laboratory facilities within Industry, Research, Medicine and Education has never been greater. In 1984, we decided that our expertise lay in an understanding of laboratory users needs, and in providing a package that would serve those needs. The aim was, and still is, to provide the highest quality at a cost-effective price. To fulfil the demand, we sourced a selected number of specialist Sub-contract suppliers, able to offer the necessary skills, technical and financial back up we required, and our customers demanded. Our effort is concentrated on co-

ordinating the skills of our suppliers, and controlling them, for the benefit of our customers.

We believe our policy is right for today's business environment, and many customers use us time and time again. We also recognise that things can change very rapidly, and we will always respond to the needs of customers.

Our commitment is to quality in serving customers who look for maximum added value rather than lowest initial cost. This philosophy has served us well and will, we believe, ensure future success in serving our customers.

**ANDY HOARE - Director**

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## COMPANY PROFILE

### Aims

To provide high quality laboratory installations fully meeting customer objectives and requirements. We believe our success will be measured in terms of providing our customers with cost-effective solutions and long term added value benefits.

### Background

Founded in 1928, by A R Hoare (Snr), the Company, throughout its history, has always specialised in laboratory installations. Initially this involved supplying laboratory engineering services installations and site fixing of laboratory furniture and fume cupboard systems manufactured by other companies. Gradually this grew to encompass the manufacture of plastic fabrications (ductwork, sinks, tanks, etc) and later fume cupboards and then laboratory furniture. All direct manufacture ceased in 1984 when the Company became the UK distributor and installer for a leading European manufacturer of high quality laboratory furniture and fume cupboard systems. This has since been expanded to offer alternative systems. We enjoy the full co-operation and backing of our suppliers, and for larger projects, direct involvement with the manufacturer is possible. Site installation and project management is always undertaken by Hoare.

### Today

We are a family company, who take pride in what we do, and believe we offer a standard of service and professionalism second to none in our field of operations. Our list of customers, and successfully completed contracts, is impressive and features many of the UK's leading organisations. The core of our activities revolves around the supply and installation of laboratory furniture and fume cupboards, but it also encompasses the

installation of piped services, chemical drainage, electrical services, fume extraction systems, air make-up systems and minor building works; in fact, everything necessary for the fitting out or complete refurbishment of a laboratory.

### Staffing

The Company's activities are overseen by brothers and directors Mark and Andy Hoare. Both are at the forefront of the Sales and Contract Management activities of the company. Mark is also Company Secretary and controls administration, including safety matters and Quality Assurance. Marketing is headed up by Andy Hoare. Estimating and the AutoCAD Drawing Office is headed up by Graham Hoare. Where additional office or site based assistance is required, the Company can call upon the services of contract staff, including Consulting Engineers, Architects, Management Contractors, etc. who act as part of the Company's professional team when required. Site installations are carried out by regularly used and well-known sub-contractors, working under our direct supervision and control. These sub-contractors are based in various locations throughout the UK and are well versed in the strictest site procedures demanded by high risk or security conscious sites.

### Services

Hoare Laboratory Engineering Limited offer a full service related to laboratory installations, including preliminary design & costing, full design consultancy, specifications, schedules & quotations, working/builders work drawings, procurement, quality and safety management, site/off-site management, site installation, commissioning and testing and after sales maintenance.



## COMMERCIAL DETAILS

### COMPANY NAME

Hoare Laboratory Engineering Limited

### DIRECTORS

Mark Andrew Hoare - Director & Company Secretary

Andrew Robert Hoare - Director

### HEAD OFFICE ADDRESS

Hoare Laboratory Engineering Limited  
Unit 3 Lullingstone Park Farm Offices  
Eynsford, Kent DA4 0JA

### TELEPHONE NUMBER

01322 866110

### FACSIMILE NUMBER

01322 863583

### E-MAIL

office@hoare.co.uk

### WEB SITE

www.hoare.co.uk

### REGISTERED OFFICE

As detailed left

### DATE OF FORMATION

20 December 1984

### REGISTERED NUMBER

1873446

### TYPE OF COMPANY

Private Limited

### VAT REGISTRATION NO

395391513

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### BANKERS

Available on application

### INSURANCE

James Hallam Limited  
Meridien House, 69-71 Clarendon Road,  
Watford, Herts WD17 1DS

### NEW CIS

UTR: 57080 12412

### INSURANCE POLICIES

Employers Liability: AXA Insurance UK plc,  
Policy No: LC CMC 6899736, Amount: £10,000,000;  
Public/Product Liability: AXA Insurance UK plc,  
Policy No: LC CMC 6899736, Amount: £5,000,000;  
Contractors All Risks: AXA Insurance UK plc,  
Policy No: LC CMC 6899736, Amount: £1,000,000;  
Note - Indemnity to Principals included.

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### HEALTH & SAFETY

#### Health & Safety Consultants:

WrightWay Safety Ltd  
272 Court Road,  
Orpington, Kent BR6 9DE

The company operates an active health and safety policy and a copy is available on request.

### COSHH REGULATIONS

The Company conforms to the current COSHH Regulations and will provide assessments when required.

### QUALITY SYSTEMS

Assessed and approved to BS EN ISO 9001:2008 quality administration systems, standards and guidelines applicable to the fitting out or refurbishment of laboratories.

### REFERENCES

The company would be pleased to provide details of technical, user and trade references as required and on request.



## SELECTED CUSTOMER PROJECT LIST

\*Content of Projects: F=Furniture; FC=Fume Cupboard(s); SC=Safety Cabinet(s); M/E=Mechanical pipework/Electrical wiring; FE/AMU=Fume Extract, Air Make Up, Ventilation, VAV, AC=Air Conditioning; BW = Building Works (flooring, ceilings, lighting, decorations etc.); Sg=Laboratory Seating

CUSTOMER	DATE(S) COMPLETED	CONTENT OF PROJECTS*	TOTAL VALUE £
<b>Alcan Chemicals Ltd</b> , Oxfordshire/Buckinghamshire	Apr89-Sep02	F,FC,M/E,FE/AMU	£551 K
<b>AstraZeneca Limited</b> , Bristol	Apr94-Jul10	F,FC,M/E,FE/AMU	£855 K
<b>AstraZeneca Pharmaceuticals</b> , Macclesfield, Cheshire	Dec89-Nov13	F,FC,M/E,FE/AMU	£1.896 M
<b>Bio Products Laboratory</b> , Elstree, Hertfordshire	Jun07-Dec14	F,FC,M/E,FE,BW	£124 K
<b>British Sugar plc</b> , Wissington, Norfolk	Mar93-Mar19	F,FC,FE	£107 K
<b>Butterworth Laboratories</b> , Teddington, Middlesex	Dec03-Dec17	F,FC,M/E,FE	£278 K
<b>Cancer Research UK</b> , South Mimms, Herts	Sep88-Mar02	F,M/E,BW,Amphibian Tanks	£157 K
<b>Canterbury College</b> , Canterbury, Kent	Mar89-Mar15	FC,M/E,FE	£93 K
<b>Catalent Pharma Solutions</b> , Nottingham	May18-Oct19	F,FE/AMU,M,BW	£260 K
<b>CatSci Ltd</b> , Cardiff	Jun11-Nov19	F,FC,FE	£380 K
<b>Cavendish Nuclear Ltd</b> , Whitehaven, Cumbria	Jul03-Jun19	F,FC,M/E,FE/AMU,BW	£1.209 M
<b>Department of Agriculture</b> , Falkland Islands	Dec91-Jan94	F,FC,FE/AMU	£38 K
<b>Donnington Laboratories Ltd</b> , Chichester	Dec17-Sep19	F,AC,M/E,BW	£102 K
<b>Elkem Silicones (UK) Ltd</b> , Bordon, Hampshire	Jul01-Jan19	F,FC,M/E,FE,FE/AMU,BW	£207 K
<b>Fisher BioServices UK</b> , Bishop Stortford, Hertfordshire	Dec10-Dec18	F,SG,M/E,FE/AMU,BW	£188 K
<b>Fuller, Smith &amp; Turner P.L.C.</b> , Chiswick, London	Dec12-Feb15	F,FC,M/E,AMU,AC,BW	£65 K
<b>Glaxo SmithKline</b> , Tonbridge, Kent	Jul86-Sep08	F,FC,M/E,BW	£111 K
<b>Hügli UK Ltd</b> , Redditch, Worcestershire	Nov12	F,M/E,BW	£80 K
<b>Iggesund Paperboard (Workington) Ltd</b> , Workington	Dec90-Aug13	F,FE,AC,M/E,BW	£148 K
<b>ITRI Innovations Ltd</b> , St Albans, Herts	Aug03-Nov12	F,FC,FE	£161 K
<b>Jean Lefebvre (UK) Ltd</b> , Cheshunt, Herts	Mar15	F,FC,FE,M/E,BW	£124 K
<b>Kings College London</b> , The Strand	Jul98-Nov18	F,FC	£146 K
<b>Langstone Technology Park</b> , Havant	Oct05-Dec19	F,FC,FE/AMU,AC,M/E,BW	£1.179 M
<b>LyondellBasell UK Ltd</b> , Manchester	Aug94-May19	F,FC,M/E,FE/AMU	£425 K
<b>Maidstone Hospital</b> , Maidstone, Kent	Jun05-May19	F,FC	£324 K
<b>MedImmune Ltd</b> , Cambridge	Jan08-Aug18	F	£513 K
<b>Merck Sharp &amp; Dohme Ltd</b> , Harlow, Essex	Dec96-Jan03	F,M/E,FE/AMU,BW	£112 K
<b>Merck Sharp &amp; Dohme Ltd</b> , Hoddesdon, Hertfordshire	Jan88-Nov05	F,FE	£121 K
<b>Moorfields Eye Hospital</b> , London	Aug03-Aug14	F,FC,M/E,FE	£125 K
<b>Natural History Museum</b> , London	Oct08-Aug11	F,M/E,FE/AMU,BW	£100 K
<b>Oil Analysis Services Ltd</b> , Swanley	Jun17	F,FC,M,E	£112 K
<b>Procter &amp; Gamble</b> , Grays, Essex	Feb94-Jul17	F,FC,FE/AMU	£160 K
<b>Rolls-Royce Marine Power Operations Ltd</b> , Derby	Oct04-Dec15	F,FC,FE	£86 K
<b>Rothamsted Research</b> , Okehampton	Jan 09-Jan13	F,FC,M/E,FE/AMU,BW	£280 K
<b>Royal Central School of Speech and Drama</b> , London	Nov92-Apr19	FE,AMU,AC,M/E,BW	£252 K
<b>Royal Sussex County Hospital/PHLS</b> , Brighton, W. Sussex	Jun90-Feb16	F,FC,E,Sg	£62 K
<b>Royal Veterinary College</b> , London/North Mymms	Jun92-Jul15	F,FC,FE/AMU	£441 K
<b>Sekisui Diagnostics (UK) Ltd</b> , West Malling/Maidstone, Kent	Jan09-Sep15	F,FC,FE,AC,M/E,BW	£386 K
<b>Sellafield Sites (BNFL)</b> , Sellafield, Cumbria	Oct96-Oct13	F,FC,FE	£485 K
<b>Sharp's Brewery</b> , Rock	Oct17	F,M/E	£28 K
<b>Shell UK</b> , Bacton	Jan16	F,FC,FE,M/E,BW	£97 K
<b>Shell UK</b> , Fife	Oct13	F,FC,M/E,BW	£127 K
<b>Smithers MSE Ltd</b> , Leatherhead, Surrey	Oct90-Aug16	F,FC,M/E,FE/AMU,AC,BW	£759 K
<b>University of Gloucestershire</b> , Cheltenham	Oct04-Jul18	F,M/E	£214 K
<b>Univ of Sussex/Brighton &amp; Sussex Med Sch</b> , Falmer, W. Sussex	Nov01-Jan19	F,M/E,BW,Sg	£746 K
<b>UNIDO/SIEI</b> , Baghdad	Jan-10	F,FC,FE,sg	£131 K
<b>Upfield UK/ADM Foods</b> , Purfleet, Essex	Mar92-Oct18	F,FC,FE/AMU,M/E	£261 K
<b>Warwickshire College Group</b>	Aug12-Jan16	F,FC,FE,M/E	£149 K
<b>Waymade PLC</b> , Basildon	Nov17	F,FC,FE,M/E,BW	£959 K